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Meet Our Partner – NGFA

The IGP Institute partners with the National Grain and Feed Association to create a market preference and improve international trade for U.S. grains.

MANHATTAN, Kansas – “The pursuits of agriculture are the surest road to affluence and best preservative of morals.” This statement by Thomas Jefferson (1787) still holds true in today’s agriculture industry for producers and advocates in leading the industry to a prosperous future. One entity in the grain and feed industry that places its advocacy at the forefront of the organization is the National Grain and Feed Association (NGFA).

Since 1896, NGFA has worked to be a leading provider of member services and advocate for competitive open market principles. These principles help to promote the growth and economic performance of North American agriculture in a global market. The representation of members in the NGFA encompasses all sectors of the industry and represents both small and large companies including both private-owned and cooperative firms. These companies handle more than 70 percent of all U.S. grains and oilseeds utilized in both domestic and export markets.

Aside from advocacy, NGFA also strives to provide relevant information to professionals in the global grain industry. One of the association’s avenues in providing information through education and training activities is the IGP Institute.

“NGFA saw a need to provide additional educational training related to feed safety issues,” says David Fairfield, NGFA senior vice president in feed service. “We decided to approach K-State because of the level of expertise and the framework of knowledge at the university.”

Fairfield says that NGFA has worked closely with IGP and K-State on feed safety issues since 2001, and that National Grain and Feed Association’s core services of providing information to the industry through education and training opportunities aligns well with IGP’s mission statement.

The IGP Institute provides innovative and relevant education and technical programs to enhance the market preference, consumption and utilization of U.S. cereal grains, oilseeds and their value-added product for the global grain industry. In doing so, the IGP Institute has hosted four NGFA partnership programs, reaching 228 participants from the U.S. and Canada thus far in 2017. The courses and training workshops offered at the IGP Institute are focused on animal food safety, and utilize the Food Safety Preventative Controls Alliance (FSPCA) preventative controls for animal food curriculum. The courses also deliver training on the application of Hazard Analysis and Critical Control Points (HACCP) principles within animal food.

“From the IGP perspective, one of the benefits of our association partnerships is the ability to reach their members with our educational programs,” says Brandi Miller, IGP Institute associate director and online education and professional development coordinator.



She adds, “NGFA has a fantastic reputation and when we partner with them on a project, it gives an additional level of credibility.”

Miller explains that NGFA provides a strength for IGP by working in and around policy. She says for the IGP Institute to be partnered with an entity such as NGFA, which is a nationally recognized association, then that is a tremendous benefit for IGP and Kansas State University.

Fairfield adds, “Being able to partner with the IGP Institute is beneficial for the NGFA and for the industry, as well.”

Visit www.grains.ksu.edu/igp/on-site-training to learn more about the IGP Institute training offerings through NGFA.

To learn more about the NGFA, please visit www.ngfa.org.

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