Vietnamese Grain Buyers and Flour Millers Learn About U.S. Wheat

Seven participants representing Vietnam flour millers and wheat buyers spent two weeks learning about the U.S. wheat supply chain during the USDA Cochran Fellowship Program – U.S. Wheat Promotion for Vietnam course held at the IGP Institute and on location in Kansas, Oregon, and Washington from July 30 to August 12.

The course participants learned about the various classes of wheat in the United States including an overview of the grain supply chain from farm to export, and information on how wheat characteristics affect flour quality and baking results.

The group also toured the Kansas Wheat Innovation Center, a flour mill, a large grain elevator, and a wheat farm during their time in Kansas. They then traveled to Portland, Oregon, and met with representatives from U.S. Wheat, the Wheat Marketing Center, Oregon Wheat, and the Federal Grain Inspection Service. Field trips in the Portland area included visits to a commercial bakery, a farm during wheat harvest, and grain export facilities on the Columbia River in Washington.

Shawn Thiele, IGP Flour Milling and Grain Processing Curriculum Manager said the course was a great opportunity to educate foreign buyers on the quality and value of U.S. wheat in their markets.
August Trainings and Activities

- Conducted the Cochran U.S. Wheat Promotion for Vietnam Program course: 7 participants
- Conducted the Buhler–KSU Executive Milling (Spanish) course: 7 Participants
- Conducted the IAOM–KSU Flour and Dough Analysis course: 20 participants
- Conducted the IGP–KSU Extrusion Processing – Technology and Commercialization course: 42 participants
- Conducted the IGP–KSU Pet Food Workshop: 28 participants
- Conducted the IAOM–KSU Flour and Dough Analysis course: 19 participants
- Conducted the SEC Nigeria Poultry Basic Level course: 30 participants (virtual)
- Presented Notes and Observations in International Commodity Markets. A weekly set of headline articles of events impacting the international grain and oilseed markets; distributed to faculty, key stakeholders, and an international audience, as well as being posted on the Ag Manager website. Learn more at [https://www.grains.k-state.edu/igp/on-site-training/grain-marketing/](https://www.grains.k-state.edu/igp/on-site-training/grain-marketing/)
- Recap of Weekly U.S. Grain and Oilseed Export Shipment and Sales. A weekly set of analysis and data recapping the recent and year to date export shipment and sales. Distributed internally to IGP and to key stakeholders, and an international audience, as well as being posted on the Ag Manager website.
- KSU Agriculture Today, with Samantha Bennet – Podcast: Prepared and presented the 20 minute podcast covering: “Highlights of Issues Facing the International Grain Trade” reflected in this month’s USDA WASDE International Trade Markets Report
- Met with U.S. Wheat Associates, Portland, Oregon
- Met with Oregon Wheat Commission, Portland, Oregon
- Met with the Wheat Marketing Center, Portland, Oregon
- Met with USDA to discuss upcoming wheat grant work
- Attended and presented at the U.S. Wheat World Staff Conference, Maui, Hawaii
- Hosted the Kansas Soybean Annual Meeting
- Hosted the North Central Soybean District Meeting
- Hosted the grain science welcome back BBQ
- Presented on-line Global Agritrends podcast “Current Grain Market Issues and Outlook — Their Impact on the Beef and Meat Markets” with Simon Quilty, Brett Stuart and Richard Fritz
- Keynote Speaker for the High Plains Journal – Grain Sorghum U and Wheat U “Grain marketing amongst the war in Ukraine”
- Presented at KSU – Profit and Risk Conference “International Grain Markets and Trends” (Two Sessions)
- Presented for virtual KSU – Profit and Risk Conference online
- Attended USSEC – SSGA U.S. Global Trade Exchange conference in San Diego, California
- Participated in the USSEC August Animal and Aquaculture SUT
- Attended the NC-SRP meeting with Kansas Soybean
- Met with USAID PHILIL for work in the Ukraine
- Traveled to Cambodia with WISHH for technical assistance in feed manufacturing