In an effort to better serve his customers, Paul Paige, sales manager at Diana Pet Food, participated in the IGP–KSU Pet Food Formulation for Commercial Production course.

Paige works with smaller startup pet food companies that are looking for direction on how to formulate and increase palatability in their formulas.

“This course gave me a first-hand knowledge base of what my customers are going through, so I’m able to assist more in the process and then recommend the best products for them to succeed,” Paige says.

Paige’s favorite part of the course was the hands-on experience and being able to implement the in-class information.

“There’s a lot of tidbits that I’ve learned throughout the week that have been very beneficial as far as guaranteed analysis and how that formulates into the actual palatability of what we sell to our customers,” Paige says.
January Trainings and Activities

- Held the IAOM–KSU Introduction to Flour Milling course, Manhattan, Kansas
- Held the GEAPS/K-State Grain Elevator Managers course, Manhattan, Kansas
- Held the IGP–KSU Pet Food Formulation for Commercial Production course, Manhattan, Kansas
- Held the Cochran Egypt and Jordan Grain Inspection course, Manhattan, Kansas
- Spoke at the Latin America Poultry Summit, Atlanta, Georgia
- Attended the IAOM Committee Meeting, Phoenix, Arizona
- Attended the U.S. Tag Team for Feed Machinery meeting, Atlanta, Georgia
- Attended the Kansas Corn Symposium, Manhattan, Kansas
- Attended the Kansas Commodity Classic, Manhattan, Kansas
- Attended the Kansas Agriculture and Rural Leadership program (KARL) State of the State Training, Topeka, Kansas
- Attended the Kansas Soybean Expo, Topeka, Kansas
- Participated in live interview with WDWS Radio
- Recorded interview with Duane Toews, “On the Front Porch”

Rave Reviews

“I really wanted to learn how the mill works and all the details of the flour milling process. This course has given me a much better understanding for what we are doing every day, and it can help me troubleshoot in the future.”
—Emily Kreinbrink, product development scientist at the Mennel Milling Company, IAOM–KSU Introduction to Flour Milling

“The formulation is information you can’t get everywhere. Having real hands-on experience with the programs we use is invaluable.”
—Kristin Jensen, consumables technician at PetSmart, IGP–KSU Formulation for Commercial Production

“The information given is great, and having the ability to get networking and feedback from other people’s experience was the best part of this course.”
—Shayne Abele, Farmers Grain company, GEAPS/K-State Grain Elevator Managers