During April, IGP conducted its annual Grain Purchasing and Risk Management course. Participants represented procurement decision makers for local food industries. Along with classroom learning, participants went to the Chicago Board of Trade, the Kansas City FGSIS Technical Center, the FCStone Futures Trading headquarters and the Kalama Export facility in Kalama, Wash. Additionally, IGP joined with the American Feed Industry Association and the National Grain and Feed Association, to conduct a HACCP training program for domestic grain processors. The 38 attendees represented the U.S. feed, food and industrial processing sectors. This course addressed the new feed industry FSMA regulations and the seven steps of HACCP principles.

Also, IGP initiated its first partnership offering with the Northern Crops Institute in Fargo, N.D. The successful collaboration involved a one-week durum milling course led by Mark Fowler for 11 participants.

On the travel front, Carlos Campabadal presented at the FEEDing Pakistan Aquaculture Conference in Lahore, Pakistan. This was the conclusion of a three-year project developed by IGP-KSU to develop the tilapia farm and feeding production. He also went to Kuala Lumpur, Malaysia to conduct a grain storage workshop at the USSEC Asia Grain Transportation Conference.

In addition, Brandi Miller highlighted IGP programs at the 2014 ACEware Users Conference. This event was attended by educators from across the U.S., allowing her to share the IGP mission to an entirely new audience.

The month closed out by hosting Grain Elevator and Processing Society board executives, during a strategic planning meeting that focused on two big initiatives that IGP will be involved in moving forward: Spanish distance offerings and blended learning with hands-on training components. Three professional development distance courses also started, increasing our year-to-date numbers of participants in distance courses to over 480 people.

Be sure to share this newsletter with others in your company. As always, thanks for your support.

Sincerely,

Jay O’Neil
Senior Agricultural Economist

“Being in this new role is exciting and I’ve learned a lot about post-harvest loss. I look forward to learning more and continuing to grow.”

**Where in the World**

* A monthly look at where we’ve been as we make our way around the globe promoting U.S. commodities and IGP training opportunities.

- Hosted Australia Ag Extension Team
- Spoke at Asia Grain Transportation Conference in Kuala Lumpur, Malaysia
- Spoke at FEEDing Pakistan Aquaculture Conference in Lahore, Pakistan
- Grain Dust Explosion Workshops in San Antonio, Texas and Aurora, Neb.
- Attended GEAPS Strategic Meeting at IGP
- Kansas Soybean Expo in Topeka, Kan.
- Spoke at U.S. Middle East and Africa Grain Forum in Doha, Qatar

**Training and Activities**

Here is a list of courses and activities held in April.

- Grain Purchasing
- IGP-NCI Durum Wheat Milling
- NGFA-AFIA-KSU HACCP Feed
- GEAPS 525-Management of Insect Pests
- GEAPS 545-Grain Entrapment
- GEAPS 550-Materials Handling I
MARKETING THE BRAND

by Lisa Moser, Marketing and Communications Coordinator

• Conducted a communications audit of IGP materials and messaging.
• Developing Extension bulletins for the flour milling curriculum.
• Distributed post-course publicity on Grain Purchasing and HACCP courses.
• Generated pre-course news release for the Extrusion Processing course.
• Circulated publicity for grain science department concerning international symposium and departmental awards banquet.
• Began planning 2014 Year in Review theme and story content.

IGP: @KSU_IGP; Mark: @KSUwheatmiller; Carlos: @ccampabadal; Jay: @iggjay
http://www.facebook.com/ksuigp
International Grains Program, Kansas State University
http://internationalgrainsprogram.wordpress.com/
http://www.youtube.com/user/KansasStateIGP

RAVE REVIEW

“I would recommend this course to anyone in the commercial sourcing business because it helps you understand your job and how to do it better.”

— Theiva Muthu
Nigeria
Grain Purchasing Course

“The discussions that we have had between the different companies, trying to figure out what we need to do in our company and how other companies are handling issues have helped me.”

— Jackie Lissolo
Research and Development Program Manager
NGFA-AFIA-KSU Establishing a HACCP for the Feed Industry Course

FUN FACTS

• Javier Delgado Rodriguez completed his fourth IGP course with the conclusion of the IGP-NCI Durum Milling training.

• Lead HACCP instructor, Matt Fredericking, was granted grain science adjunct faculty status for his teaching efforts at IGP.

• Jay O’Neil was quoted in multiple industry publications as well as being featured in radio reporting.